

#### What the 2022 market looked like in Davis County



### How does Sales Ratio work?

Assessed Value/Sales Price = Sales Ratio

1 (or 100) means that the assessed value and sales price match exactly Anything over 1 (or 100) means the assessed value is HIGHER than the sales price Anything under 1 (or 100) means the assessed value is LOWER than the sales price

By law, we need to be between 95 and 105% of the sales prices



### How is 2022 looking?

This line represents 100% sales ratio (assessed value and sale price match exactly)





### How is 2022 looking?

Let's say that we valued a property at \$400,000 on January 1, 2022. This is has a sales ratio of 100%

400,000

Assessed Value (January 1)

# 95.04%

158 Sales in January 2022

Comparing Assessed Values to Sale Prices for all sales shows a sales ratio of 95.04% (we are undervalued by 4.96%)



### January 2022

If we were to value this house at the end of January (based on January sales) we would need to increase the original value by approximately 5% January sales ratio 95.04%





## Per the MLS, the median sales price (statewide) was up 28.9% compared to January 2021

Median Sold Price: January: \$530,000



Days on Market: January: 12

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## 91.29%

182 Sales in February 2022

Comparing Assessed Values to Sale Prices for all sales shows a sales ratio of 91.29% (we are undervalued by 8.71%)





### February 2022

If we were to value this house at the end of February (based on February sales) we would need to increase the original value by approximately 9% February sales ratio 91.29%





## Per the MLS, the median sales price (statewide) was up 28.2% compared to February 2021

Median Sold Price: January: \$530,000 February: \$549,000



Days on Market: January: 12 February: 6

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## 87.5%

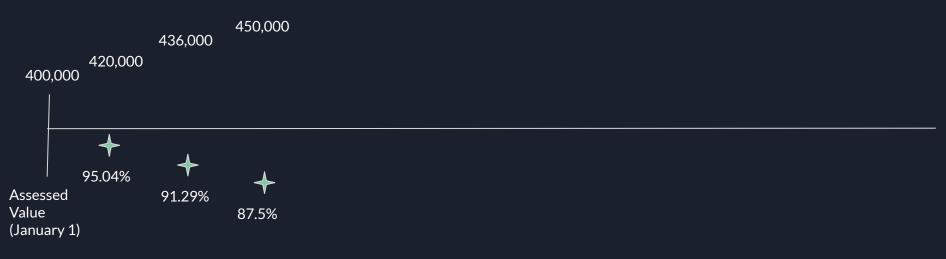
281 Sales in March 2022

Comparing Assessed Values to Sale Prices for all sales shows a sales ratio of 87.5% (we are undervalued by 12.5%)



#### March 2022

If we were to value this house at the end of March (based on March sales) we would need to increase the original value by approximately 12.5% March sales ratio 87.5%





## Per the MLS, the median sales price (statewide) was up 26.8% compared to March 2021

Median Sold Price: January: \$530,000 February: \$549,000 March: \$570,000



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# 85.68%

320 Sales in April 2022

Comparing Assessed Values to Sale Prices for all sales shows a sales ratio of 85.68% (we are undervalued by 14.32%)

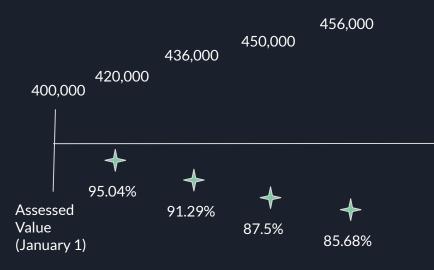
\*\*April started the interest rate increase but the April sales weren't affected because they were under contract in March.





### April 2022

If we were to value this house at the end of April (based on April sales) we would need to increase the original value by approximately 14% April sales ratio 85.68%





## Per the MLS, the median sales price (statewide) was up 23.1% compared to April 2021

Median Sold Price: January: \$530,000 February: \$549,000 March: \$570,000 April: \$580,000



Days on Market: January: 12 February: 6 March: 6 April: 6

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# 85.82%

325 Sales in May 2022

Comparing Assessed Values to Sale Prices for all sales shows a sales ratio of 85.82% (we are undervalued by 14.18%)

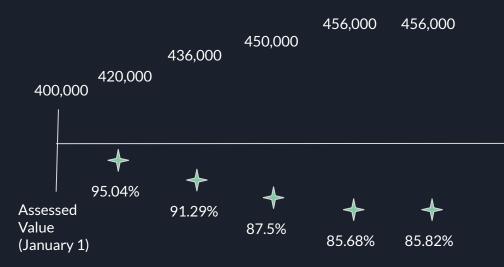
\*\*May was basically the same as April. Sale Prices are starting to level off





#### May 2022

If we were to value this house at the end of May (based on May sales) we would need to increase the original value by approximately 14% May sales ratio 85.82%





## Per the MLS, the median sales price (statewide) was up 26.0% compared to May 2021

Median Sold Price: January: \$530,000 February: \$549,000 March: \$570,000 April: \$580,000 May: \$598,500

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Days on Market: January: 12 February: 6 March: 6 April: 6 May: 6

# 86.49%

289 Sales in June 2022

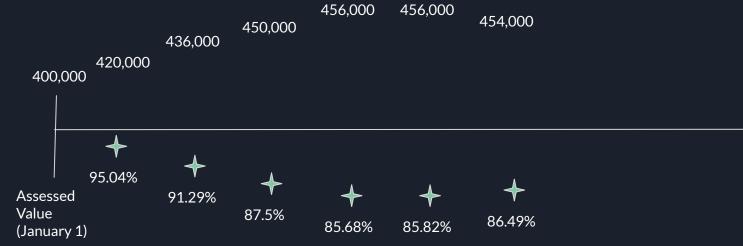
Comparing Assessed Values to Sale Prices for all sales shows a sales ratio of 86.49% (we are undervalued by 13.51%)

\*\*June is the first time we see a decrease in sales prices but we are still above where we were at the beginning of the year



#### June 2022

If we were to value this house at the end of June (based on June sales) we would need to increase the original value by approximately 13.5% June sales ratio 86.49%





### Per the MLS, the median sales (statewide) price was up 19.5% compared to June 2021

Median Sold Price: January: \$530,000 February: \$549,000 March: \$570,000 April: \$580,000 May: \$598,500 June: \$594,000

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## 89.25%

234 Sales in July 2022

Comparing Assessed Values to Sale Prices for all sales shows a sales ratio of 89.25% (we are undervalued by 10.75%)

\*\*July we continued to see a decrease in sales prices but we are still above where we were at the beginning of the year

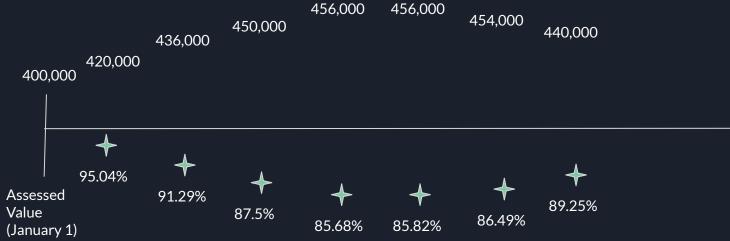




#### July 2022

If we were to value this house at the end of July (based on July sales) we would need to increase the original value by approximately 11%

July sales ratio 89.25%





## Per the MLS, the median sales price (statewide) was up 10.2% compared to July 2021

Median Sold Price: January: \$530,000 February: \$549,000 March: \$570,000 April: \$580,000 May: \$598,500 June: \$594,000 July: \$562,000

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Days on Market: January: 12 February: 6 March: 6 April: 6 May: 6 June: 9 July: 15

# 90.54%

264 Sales in August 2022

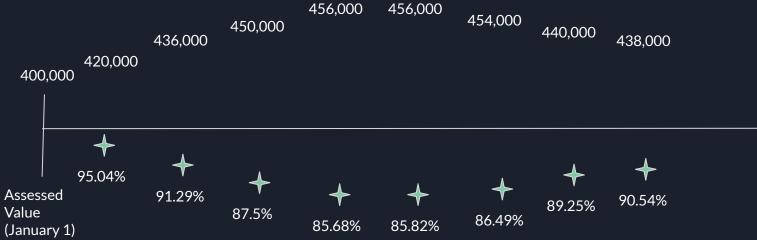
Comparing Assessed Values to Sale Prices for all sales shows a sales ratio of 90.54% (we are undervalued by 9.46%)

\*\*August we continued to see a decrease in sales prices but we are still above where we were at the beginning of the year



#### August 2022

If we were to value this house at the end of August (based on August sales) we would need to increase the original value by approximately 9.5% August sales ratio 90.54%





## Per the MLS, the median sales price (statewide) was up 12% compared to August 2021

Median Sold Price: January: \$530,000 February: \$549,000 March: \$570,000 April: \$580,000 May: \$598,500 June: \$594,000 July: \$562,000 August: \$560,000

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Days on Market: January: 12 February: 6 March: 6 April: 6 May: 6 June: 9 July: 15 August: 23

## 92.72%

203 Sales in September 2022

Comparing Assessed Values to Sale Prices for all sales shows a sales ratio of 92.72% (we are undervalued by 7.28%)

\*\*September we continued to see a decrease in sales prices but we are still above where we were at the beginning of the year





#### September 2022

If we were to value this house at the end of September (based on September sales) we would need to increase the original value by approximately 7% September sales ratio 92.72%





## Per the MLS, the median sales price (statewide) was up 8.6% compared to September 2021

Median Sold Price: January: \$530,000 February: \$549,000 March: \$570,000 April: \$580,000 May: \$598,500 June: \$594,000 July: \$562,000 August: \$560,000 September: \$554,000

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Days on Market: January: 12 February: 6 March: 6 April: 6 May: 6 June: 9 July: 15 August: 23 September: 31

## 95.7%

210 Sales in October 2022

Comparing Assessed Values to Sale Prices for all sales shows a sales ratio of 95.7% (we are undervalued by 4%)

\*\*October we continued to see a decrease in sales prices but we are still above where we were at the beginning of the year





#### October 2022

approximately 4%

If we were to value this house at the end of October (based on

October sales) we would need to increase the original value by

October sales ratio 95.7%

456,000 456,000 454,000 450,000 440,000 436,000 438.000 428,000 420,000 416,000 400,000 95.7% 95.04% 92.72% Assessed 91.29% 90.54% 89.25% Value 87.5% 86.49% 85.68% 85.82% (January 1)



## Per the MLS, the median sales price (statewide) was up 5% compared to October 2021

Median Sold Price: January: \$530,000 February: \$549,000 March: \$570,000 April: \$580,000 May: \$598,500 June: \$594,000 July: \$562,000 August: \$560,000 September: \$554,000 October: \$530,000

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Days on Market: January: 12 February: 6 March: 6 April: 6 May: 6 June: 9 July: 15 August: 23 September: 31 October: 36

# 98.36%

168 Sales in November 2022

Comparing Assessed Values to Sale Prices for all sales shows a sales ratio of 98.36 (we are undervalued by 2%)

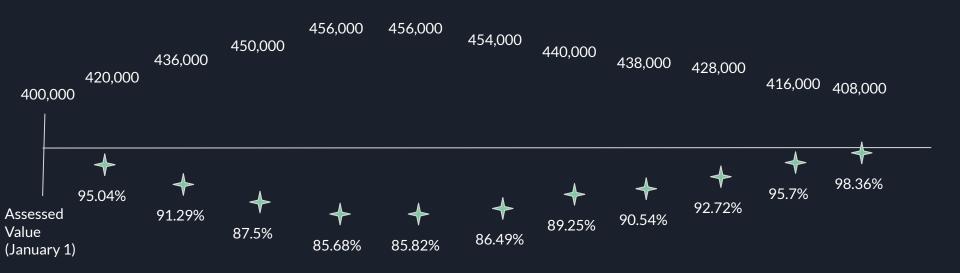
\*\*November we continued to see a decrease in sales prices but we are still above where we were at the beginning of the year





#### November 2022

If we were to value this house at the end of November (based on November sales) we would need to increase the original value by approximately 2% November sales ratio 98.36%





## Per the MLS, the median sales price (statewide) was up 1.9% compared to November 2021

Median Sold Price: January: \$530,000 February: \$549,000 March: \$570,000 April: \$580,000 May: \$598,500 June: \$594,000 July: \$562,000 August: \$560,000 September: \$554,000 October: \$530,000 November: \$525,000 November 2022Utah Real Estate.com39Median39MedianMarket2,333Jur from 36 last month2,333\$221.9881,798Single FamilySa5

Median Price per Sq. Ft.

Days on Market: January: 12 February: 6 March: 6 April: 6 May: 6 June: 9 July: 15 August: 23 September: 31 October: 36 November: 39

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## 99.51%

173 Sales in December 2022

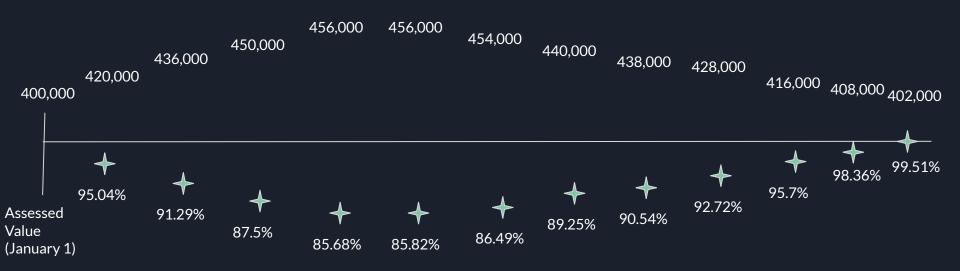
Comparing Assessed Values to Sale Prices for all sales shows a sales ratio of 99.51 (we are undervalued by 1/2%)

\*\*December we continued to see a slight decrease in sales prices and we are essentially where we were last year. We anticipate the values to be roughly the same as they were last year



#### December 2022

If we were to value this house at the end of November (based on December sales) we would need to increase the original value by approximately 1/2% December sales ratio 99.51%





## Per the MLS, the median sales price (statewide) was down 1.5% compared to December 2021

Median Sold Price: January: \$530,000 February: \$549,000 March: \$570.000 April: \$580,000 May: \$598,500 June: \$594,000 July: \$562,000 August: \$560,000 September: \$554,000 October: \$530.000 November: \$525,000 December: \$521,000

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Days on Market: January: 12 February: 6 March: 6 April: 6 May: 6 June: 9 **July: 15** August: 23 September: 31 October: 36 November: 39 December: 46

## Summary

- Values are set as of January 1 each year
- From January to April we increased in value roughly 15%
- From May to December we decreased roughly 15-20%
- Countywide, we anticipate the 2023 values will be within 5-6% of the 2022 value
- Preliminary, South Weber will have an average decrease of -7%
  - $\circ$  The % change range is +5% to -28%